Interim Report Jan-June 2020 | Q2

APR-JUNE 2020 (COMPARED WITH APR-JUNE 2019)

- Revenues totalled EUR 5.69 (4.42) million, an increase of 29%.
- Adjusted EBITDA excluding non-recurring costs totalled EUR 3.25 (0.99) million, corresponding to an adjusted EBITDA margin of 57 (23)%.
- EBITDA totalled EUR 3.14 (0.94) million, corresponding to an EBITDA margin of 55 (21)%.
- Net cash generated from operating activities was EUR 2.93 (1.62) million.
- New Depositing Customers (NDCs) totalled 24,986 (19,487).

JAN-JUNE 2020 (COMPARED WITH JAN-JUNE 2019)

- Revenues totalled EUR 9.46 (9.67) million, a decrease of 2%.
- Adjusted EBITDA excluding non-recurring costs totalled EUR 3.99 (2.75) million, corresponding to an adjusted EBITDA margin of 42 (28)%.
- EBITDA totalled EUR 3.70 (2.70) million, corresponding to an EBITDA margin of 39 (28)%.
- Net cash generated from operating activities was EUR 2.98 (2.67) million.
- New Depositing Customers (NDCs) totalled 41,082 (46,752).

SIGNIFICANT EVENTS DURING THE SECOND QUARTER 2020

- **Colorado Approval** | The Group received approval from the Colorado Limited Gaming Control Commission to provide marketing services to licensed gaming operators in the state.
- **The American Gambling Awards** | An Honorary American Gambling Award was presented to Rep. Brandt Iden of Michigan. A full program was postponed until 2021 in view of the COVID-19 pandemic.
- **COVID-19 Pandemic** | As anticipated, the spread of the COVID-19 virus forced postponements or cancellations of sporting events worldwide negatively affecting sports revenue in the second quarter. Online casino and other non-sports games saw increased demand.
- **Publication of Annual Report** | The 2019 Annual Report and Consolidated Financial Statements was published on April 24, 2020 and is available on the official website of the Group (www.gambling.com/corporate).
- **Trading Update** | The Group published a trading update on June 26, 2020.
- **The Annual General Meeting** | Gambling.com held the annual general meeting on June 22, 2020. The annual report was approved and the directors and auditors re-elected.

SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

- **Launch of SlotSource.com on the US market**| Gambling.com Group launched SlotSource.com in regulated US states to empower American online slot players.
- **Sweden deposit and bonus limitations**| The Swedish government temporarily introduced deposit and bonus limitations for gambling operators from July 2 to December 31, 2020.

CEO COMMENTS

Operational Results
The Group delivered a record performance in Q2 in terms of revenue, EBITDA, casino NDCs and earned NDCs despite pausing media buying and virtually no sporting events.

Revenue grew 29% year on year and 51% sequentially against Q1. Excluding revenue from paid media, earned revenue grew 37% year on year and 57% sequentially. Growth was all organic. EBITDA more than doubled year on year and quintupled compared to Q1.

Our strategy to scale OPEX to invest in superior products and best in class technology clearly bore fruit in the quarter with significant improvements in search performance, monetization and operational efficiency.

COVID-19 Pandemic
Our entire global workforce worked remotely throughout the quarter without operational disruptions and I am proud of our team maintaining both spirit and productivity under challenging circumstances. The macro environment continues to be difficult to predict and we continue to monitor the situation closely with the health and wellbeing of the team our number one priority.

As expected, we saw a decline in sports revenue in the quarter as a result of COVID-19 postponements and cancellations of most sports events. However, the decline in sports revenue was offset by increased demand for other online gambling products like casino and poker. We attribute this increased consumer demand to a variety of factors including the closure of land-based gaming facilities, restriction on movement and substitution demand from sports bettors unable to wager normally. We expect to see increased adoption of online gambling products persist post-pandemic. The net effect of all this is that online gambling in general has accelerated its adoption and take up of the overall share of the global gambling market. There is no reason to suspect a reversal of this trend.

Cost Control
Entering the pandemic, we took decisive action to put the Group on solid footing as we headed into a situation of unknown intensity and unknown duration. We paused media buying in the first quarter and therefore had no direct costs in the second quarter. Focusing on fewer initiatives we also reduced headcount. Coupled with temporarily lower spend on sports content and travel as a result of COVID-19 restrictions, total OPEX declined by 21% quarter on quarter and we saw operating margins well ahead of target. Q2 will represent a low point for OPEX as we now have confidence that we can continue to operate efficiently and deliver revenue growth even under pandemic conditions. To take advantage of the significant growth opportunities ahead we plan to scale up investments in people, content, and products, with a continued heavy focus on the American market, into the close of the year.

American Online Gambling Development
With states now collecting less tax, they have even more need for new revenue sources to support public health. The case for online sports betting and particularly online casino is harder for state legislators to ignore than ever before. With politicians having witnessed the success of other US states, we expect to see increased legislative action and have revised up, once again, our expectations for the roll-out of regulated online gambling in the US. The Group is currently authorized to do business in New Jersey, Pennsylvania, West Virginia, Indiana, and Colorado and pursues licensure or awaits regulation in Michigan, Illinois, Iowa, and Tennessee.

Outlook
Although we remain cautious about the general economic implications of the COVID-19 pandemic, online-based business models such as ours have benefited from an accelerated structural shift from offline to online. The Group itself continues to benefit from improved operational efficiencies from our new technology platforms. We are now in a position to accelerate product development and optimization. We look to the future with confidence.

Charles Gillespie
Chief Executive

CONSOLIDATED KEY RATIOS

	Apr - June 2020	Apr -June 2019	**Jan – June 2020**	Jan– June 2019	Jan – Dec 2019
Financial measures defined by IFRS					
Operating Revenue (EUR'000)	**5,692**	4,420	**9,457**	9,665	17,264
Operating Profit (EUR'000)	**3,055**	856	**3,484**	2,364	2,378
Operating Profit margin (%)	**54%**	19%	**37%**	24%	14%
Adjusted Operating Profit (EUR'000)	**3,170**	914	**3,772**	2,423	2,887
Adjusted Operating Profit margin (%)	**56%**	21%	**40%**	25%	17%
Alternative performance measures					
Adjusted EBITDA (EUR'000)	**3,254**	999	**3,990**	2,754	3,573
Adjusted EBITDA margin (%)	**57%**	23%	**42%**	28%	21%
EBITDA (EUR'000)	**3,139**	941	**3,702**	2,695	3,064
EBITDA margin (%)	**55%**	21%	**39%**	28%	18%
NDCs	**24,986**	19,487	**41,082**	46,752	78,781
Total assets (EUR '000)	**37,965**	34,378	**37,965**	34,378	37,533
NIBD / TTM Adjusted EBITDA	**1.2**	2.3	**1.2**	2.3	2.6
Average number of employees	**94**	116	**103**	109	115

Some financial measures presented in this interim report are not defined by IFRS. Such measures may provide valuable additional information to investors and management for evaluating the performance and position of the Group. These measures are defined on the last page of this report and may not necessarily be comparable to similarly titled measures of other companies and should not be considered substitutes to financial reporting measures prepared in accordance with IFRS.

FINANCIAL REVIEW

Revenues | Revenues in the second quarter totalled EUR 5.69 (4.42) million, an increase of 29% compared to the corresponding period in the previous year.

Earned revenues (SEO and direct navigation) amounted to EUR 5.65 million, an increase of 37%. Paid revenues (bought traffic) amounted to EUR 0.04 million in the second quarter, a decrease of 85% and comprised of legacy payments only. Bought traffic remained paused.

Cumulative revenues for the first six months totalled EUR 9.46 (9.67) million, a decrease of 2% compared to the corresponding period in the previous year.

Earned revenues (SEO and direct navigation) amounted to EUR 9.25 million, an increase of 6%. Paid revenues (bought traffic) amounted to EUR 0.21 million, a decrease of 78%. Bought traffic was phased out during the first quarter and remained paused in the second quarter.

Revenues derived from locally regulated markets amounted to 66% in the second quarter and 69% in the first six months.

Expenses | Total operating expenses for the second quarter amounted to EUR 2.64 (3.56) million, a decrease of 26% compared to the corresponding period in the previous year and a decrease of 21% sequentially against Q1. Cumulatively for the first six months total OPEX amounted to EUR 5.97 (7.30).

Direct costs related to paid revenue amounted to EUR nil (0.31) million in the second quarter and EUR 0.27 (0.88) million for the first six months as bought traffic was phased out in Q1 and remained paused in Q2. Gross margins were 100 (93)% for the second quarter and 97 (91)% for the first six months.

Personnel expenses for the second quarter increased 3% compared to the corresponding period in the previous year but decreased 4% compared to Q1. Cumulatively for the first six months personnel expenses increased 12%. In Q1 the Group completed some major technology projects and re-focused on fewer initiatives that significantly improved efficiencies and enabled the Group to reduce headcount by 16 in the second quarter. The Group has continued to invest in product and software development with a particular focus on the US market.

Other operating expenses for the second quarter decreased 56% compared to the corresponding period in the previous year primarily as a result of the Group having gradually moved key marketing and content functions that had previously been outsourced in-house during H2 2019 and Q1 2020. Sequentially other operating expenses decreased by 30% in Q2 compared to Q1 primarily as a result of temporarily lower spend on sports content and travelling. Cumulatively for the first six months other operating expenses decreased 48%.

As a result of some teams having been re-structured and certain contracts terminated the Group incurred non-recurring restructuring expenses of EUR 0.06 million in the second quarter and EUR 0.22 million for the first six months. Other non-recurring costs for the current period related to costs incurred in connection with the equity investment into the Group received in the first quarter.

Financial items for the first six months consisted primarily of interest expenses deriving from the 2021 Bond, deemed interest derived from long-term lease liabilities (being a result of IFRS 16 application), currency revaluations, share options transactions, gains from 2021 Bond open market repurchases, and movements in fair value of the 2021 Bond. Fair value movements are based on the directors' assessment of the probability of redemption scenarios for the Bond.

Tax charges amounted to EUR 0.36 (0.03) million in the second quarter and EUR 0.44 (0.09) million for the first six months, out of which deferred tax charges amounted to EUR 0.04 (0.01) million in the second quarter and EUR 0.02 (0.02) million for the first six months. Deferred taxes relate to tax amortization of intangible assets and would only become due upon the divestment of such intangible assets.

Earnings | Adjusted EBITDA (excluding non-recurring costs) for the second quarter totalled EUR 3.25 (0.99) million, an increase of 226% compared to the corresponding period in the previous year resulting in an adjusted EBITDA margin of 57 (23)%.

EBITDA (including non-recurring costs) for the second quarter totalled EUR 3.14 (0.94) million an increase of 234% compared to the corresponding period in the previous year resulting in an EBITDA margin of 55 (21)%.

Adjusted EBITDA (excluding non-recurring costs) for the first six months totalled EUR 3.99 (2.75) million, an increase of 45% compared to the corresponding period in the previous year resulting in an adjusted EBITDA margin of 42(28)%.

EBITDA (including non-recurring costs) for the first six months totalled EUR 3.70 (2.70) million, an increase of 37% compared to the corresponding period in the previous year resulting in an EBITDA margin of 39 (28)%.

Investments | The Group did not invest in intangible assets during the first six months (nil).

The Group did not make investments in fixed property in the second quarter (EUR 0.05 million); investments for the first six months amounted to EUR 0.01 (0.10) million, and mostly related to office equipment.

Funding | As at 30 June 2020 the Group was funded primarily through equity and the 2021 Bond.

As at quarter end the Bonds nominal balance amounted to EUR 11.7 million (after netting off bonds held by the Group in treasury), carried interest at 10.5% p.a. and had maturity date in October 2021. The Bond has early redemption rights embedded from April 2020 until maturity (full terms set out in the 2021 Bond prospectus). During the first six month the Group conducted open market bond purchases with a nominal value of EUR 4.3 million. The purchased bonds are held in treasury.

As at quarter end the Bond balance exceeded the nominal value and accrued interest by EUR 0.52 million included within Borrowings; this represents the fair value as of the period end of the embedded option of early redemption of the Bond.

During the second quarter the Group received an unsecured loan with a nominal amount EUR 0.16 million. The loan is repayable monthly during November 2020 to May 2022 and carries interest at 1% p.a.

During the first six months the Group received an equity investment of USD 0.5 million from a new investor and EUR 0.1 million from share options exercised by directors.

Liquidity and Cashflow | Cash and cash equivalents amounted to EUR 6.03 (2.15) million at the end of the reporting period. Liquidity is primarily deposited in accounts with European and American banks. The Group had positive cashflow and strong cash conversion from operating activities. Cashflow from operating activities before changes in working capital amounted to EUR 3.30 (0.88) million in the second quarter and EUR 3.98 (2.73) million for the first six months.

Investing activities in the first six months were minimal; funds were used for office equipment purchases.

Cashflow used in financing activities in the first six months related to open market purchases of 2021 Bonds, scheduled interest payment, share options settlements, proceeds from new equity issued and loan received. Cashflow from financing activities for the comparative period comprised of settlements made on behalf of 2019 Noteholders, scheduled interest payments, and proceeds received from sale of treasury bonds. Rent payments for long term leases are presented as a part of financing cashflows as a result of changes in IFRS requirements as at 1 January 2019.

OTHER

Employees | The average number of employees in the Group amounted to 94 (116) in the second quarter and 103 (109) in the first six months of the year. The number of employees at the end of the second quarter amounted to 90 (111) and the total full-time workforce (including consultants) was 95 (117).

Parent company | The ultimate parent company is Gambling.com Group Plc (the "Company") incorporated in Malta for the purpose of managing investments in subsidiaries, obtaining financing from third parties on behalf of the Group and coordinating financing amongst its subsidiaries. During the first six months no dividends were received from subsidiaries.

Share capital | As of June 30th, 2020, the share capital of the Company amounted to EUR 55,118 divided into 27,570,812 ordinary shares including shares paid for but not yet issued. The shares are not publicly traded.

Share options | The Company did not issue share options in the first six months (0.10 million) to management and directors of the Group. During the second quarter share options granted to directors were partly exercised. During the current quarter the Company re-purchased options from management and directors related to 0.14 million shares. Maximum dilution from total issued share options is approximately 7% of share capital.

Essential risks and uncertainty factors | The Group's primary operational risks are its reliance on search engine rankings to maintain and improve its traffic acquisition abilities. It is possible that search engines including Google, and Bing could adopt strategies that could negatively impact the Group's traffic acquisition. The Group has adopted a conservative and long-term approach to search engine optimisation based on best practice.

The Group is also a subject to compliance risks in the form of changes to, or introduction of, new or updated regulatory frameworks for its clients (operators). Regulation of a market could present both risks and opportunities and the Group has a positive general view on regulation. The vast majority of the Group's revenue is derived from locally regulated markets.

Other essential business risks consist of the ability to retain customers and employees, the general macro environment, strategic, operational and financial risks. For more detailed information about essential risks and risk management, please refer to the annual report for 2019 (Note 2) and the 2021 Bond prospectus (Paragraph 1).

COVID-19 | The COVID-19 pandemic adversely impacts the global economy and is likely to lead to a global recession. The online gambling industry which the Group services is affected by externalities such as the COVID-19 pandemic both directly in terms of disruptions to revenue generating activities and indirectly as a result of effects to the general economy and financial markets. It remains difficult to ascertain and quantitatively assess the impact of COVID-19 to the Group.

As a result of most major sports events having been postponed or cancelled from the second half of March 2020 until the beginning of June 2020 the Group's revenue from sport betting marketing was directly and significantly affected in the second quarter. Revenue from sports betting marketing accounted for approximately 6% of total revenue in the second quarter and contracted by 23% quarter-over-quarter. Revenue from casino or other non-sports betting gambling marketing saw improved demand and grew by 66% quarter-over-quarter. Revenue from casino or other non-sports betting gambling marketing accounted for approximately 94% of total revenue in the second quarter.

It is possible that the impact from COVID-19 on the general economy could have longer term negative effects on the demand for the Groups services as a result of changes in buying behavior and disposable income of its site users. It is also possible that the Groups assets could be negatively affected by reduced earnings expectations or a deterioration in credit quality. A significant decline in earnings could result in future impairment needs for the Group's intangible assets and a deterioration in credit quality for the Group's debtors or bankers could result in increased need for loss provisions. Based on currently available information the Group does not expect a significant negative long-term impact on its business. The Group and its client's online business models benefit from an accelerated structural change from offline to online.

Direct and indirect COVID-19 effects could also impact the Group's future re-financing activities which are affected by market sentiment. The 2021 Bond matures in October 2021 and the Group has significantly reduced its net interest-bearing debt through the issuance of new equity capital of EUR 6.25 million in 2019 and EUR 0.6 million in the first six months of 2020 and from gains from open market bond purchases in the first quarter of EUR 1.43 million. As per quarter end net interest bearing debt amounted to EUR 5.83 million. The Group has also implemented cost reduction measures during the fourth quarter of 2019 and first half 2020 reducing operating expenses and increasing operating margins thereby increasing the Group's resilience to reduced revenue levels which have been stress tested. The Group remains confident in its ability to refinance and therefore prepares financial statements on a going concern basis.

Changes in Legislation | In the US the Group is authorized to operate in New Jersey, Pennsylvania, West Virginia, Indiana, and Colorado and pursues licensure in Michigan, Illinois, Tennessee and Iowa. The Group expects the Colorado market to be viable in the second half of 2020, Michigan in the first half of 2021, and Iowa and Illinois in the second half of 2021. There is currently uncertainty around the regulatory regime for the Tennessee market. In New Jersey, Pennsylvania, West Virginia and Michigan both casino and sports betting are offered. In Tennessee, Colorado, Iowa, and Illinois sports betting will be offered. The Group retains a positive outlook on continuous US state regulation of online betting and gambling in the coming years and expects the US market to eventually grow into the largest online gambling market in the world.

The UK Gambling Commission has confirmed it is evaluating the introduction of online stake limitations and has implemented a ban on credit card transactions (this does not exclude the use of other card payments such as debit cards). The Group anticipates that stake limitations would have a detrimental effect on the regulated industry including for performance marketers whilst the ban on credit cards will have only a limited negative impact. In the absence of detrimental regulatory changes, the Group expects the UK market to remain the most important regulated online gambling market in the world until eventually being overtaken by the US market.

The UK Gambling Commission has been very active in enforcing marketing regulations with hefty penalties having been levied on operators for non-compliance. Some of the non-compliant activities related to marketing have been linked to affiliates and, as a result, many UK-facing operators have reviewed their marketing partnerships. The Group looks favorably on the increased compliance focus, has not been involved in such non-compliant activities, and retains strong long-term relationships with the major UK operators.

The Swedish government temporarily introduced deposit and bonus limitations for gambling operators from July 2 to December 31 2020. The Group anticipates that such limitations will negatively affect player values in the Swedish regulated industry that the Group services and will lead to unregulated operators increasing their share of Swedish gamblers.

Auditors review | This interim report has not been reviewed by the Group's auditors.

The Board of Directors and the CEO affirm that this interim report provides an accurate overview of the operations, financial position, and performance of the Group and the Company, and describes the significant risks and uncertainties faced by the companies in the Group.

August 19th , 2020

Charles Gillespie
On behalf of the board of directors

UPCOMING DATES

- **19 November 2020** | Q3 2020 Interim Report
- **26 February 2021** | 2020 Year End Report

ABOUT GAMBLING.COM GROUP PLC

Gambling.com Group Plc ("the Group") is a multi-award-winning provider of digital marketing services to the global online gaming industry. Founded in 2006, the Group has a workforce of 100 and operates from offices in Malta, Dublin, Charlotte, and Tampa.

The Group publishes information portals that offer comparisons and reviews of regulated online gambling websites around the world. Players use these resources to select which online gambling operators they should trust to offer a safe and honest online gambling experience. The Group's publishing assets include the leading gambling industry portal, Gambling.com® as well as Bookies.com and the CasinoSource℠ series of portals, among many others.

STATEMENT OF COMPREHENSIVE INCOME – GROUP

	Apr-June 2020	Apr–June 2019	Jan-June 2020	Jan-June 2019	Jan-Dec 2019
Revenues	**5,692**	4,420	**9,457**	9,665	17,264
Total revenue	**5,692**	4,420	**9,457**	9,665	17,264
Direct costs related to paid revenue	**-**	(312)	**(265)**	(883)	(1,374)
Personnel expenses	**(1,879)**	(1,828)	**(3,844)**	(3,440)	(7,401)
Depreciation and amortization	**(84)**	(85)	**(218)**	(331)	(686)
Non-recurring costs related to financing and investing	**(52)**	(58)	**(65)**	(59)	(289)
Non-recurring costs related to restructuring	**(63)**	—	**(224)**	—	(220)
Other operating expenses	**(560)**	(1,281)	**(1,357)**	(2,588)	(4,916)
Operating profit, EBIT	**3,055**	856	**3,484**	2,364	2,378
Interest payable on borrowings	**(307)**	(472)	**(727)**	(940)	(1,794)
Other gains (losses) on financial liability at fair value through profit and loss	**270**	(24)	**1,796**	(50)	(50)
Finance income	**47**	25	**298**	47	125
Finance costs	**(287)**	(113)	**(359)**	(169)	(296)
Profit before tax, EBT	**2,777**	272	**4,492**	1,252	363
Income tax charge	**(315)**	(25)	**(415)**	(75)	(273)
Deferred tax charge	**(44)**	(3)	**(24)**	(16)	(670)
Total tax charge	**(359)**	(28)	**(439)**	(91)	(943)
Total comprehensive profit (loss) for the period	**2,418**	244	**4,053**	1,161	(580)

All amounts are presented in EUR '000 unless stated otherwise

STATEMENT OF FINANCIAL POSITION – GROUP

	June 30 2020	March 31 2020	Dec 31 2019
ASSETS			
Non-current assets			
Intangible assets	**27,011**	27,011	27,061
Property and equipment	**444**	471	490
Right-to-use asset	**1,642**	1,696	1,751
Total non-current assets	**28,097**	29,178	27,302
Current assets			
Trade and other receivables	**2,835**	2,506	1,993
Cash and cash equivalents	**6,033**	3,714	6,238
Total current assets	**8,868**	6,220	8,231
TOTAL ASSETS	**37,965**	35,398	37,533
EQUITY AND LIABILITIES			
Capital and reserves			
Share capital	**55**	55	55
Capital reserve	**15,391**	15,281	14,817
Share option reserve	**127**	129	129
Retained earnings	**5,664**	3,246	1,611
Total equity attributable to the equity holders of the parent	**21,237**	18,711	16,612
Non-current liabilities			
Borrowings	**12,336**	12,493	16,951
Lease liability	**1,423**	1,463	1,503
Deferred tax liability	**564**	520	540
Total non-current liabilities	**14,323**	14,476	18,994
Current liabilities			
Trade and other payables	**1,116**	985	1,005
Borrowings and accrued interest	**304**	556	352
Lease liability	**316**	316	316
Current tax liability	**669**	354	254
Total current liabilities	**2,405**	2,211	1,927
TOTAL LIABILITIES	**16,728**	16,687	20,921
TOTAL EQUITY AND LIABILITIES	**37,965**	35,398	37,533

All amounts are presented in EUR ‘000 unless stated otherwise

STATEMENT OF CHANGES IN EQUITY – GROUP

	Apr-June 2020	Apr-June 2019	Jan-June 2020	Jan-June 2019	Jan– Dec 2019
Balance at beginning of period	**18,711**	11,844	**16,612**	10,927	10,927
Comprehensive income					
Profit (Loss) for the period	**2,418**	244	**4,053**	1,161	(580)
Transactions with owners					
Movements in share options' reserve	**109**	17	**573**	17	6,248
Movements in other reserves	**(1)**	—	**(1)**	—	17
Balance at the end of the period	**21,237**	12,105	**21,237**	12,105	16,612

All amounts are presented in EUR '000 unless stated otherwise

STATEMENT OF CASH FLOWS – GROUP

	Apr -June 2020	Apr-June 2019	Jan-June 2020	Jan-June 2019	Jan– Dec 2019
Cash flows from operating activities					
Operating profit	**3,055**	856	**3,484**	2,364	2,378
Transaction costs related to financial activities	**63**	—	**72**	—	289
Adjustments for non-cash items:					
Depreciation and amortization	**84**	86	**218**	331	686
Movements in impairment allowance	**96**	(15)	**208**	85	262
Income tax paid	**—**	(51)	**—**	(51)	(83)
Cash-flows from operating activities before changes in working capital	**3,298**	876	**3,982**	2,729	3,532
Changes in working capital					
Trade and other receivables	**(493)**	670	**(1,099)**	94	459
Trade and other payables	**124**	76	**96**	(154)	(246)
Net cash generated from operating activities	**2,929**	1,622	**2,979**	2,669	3,745
Investing activities					
Acquisition of property, plant and equipment	**—**	(48)	**(10)**	(100)	(209)
Acquisition of intangible assets	**—**	—	**—**	—	(1,332)
Cash-flows used in investing activates	**—**	(48)	**(10)**	(100)	(1,541)
Financing activities					
Issue of share capital	**109**	—	**563**	—	6,248
Proceeds from issuance of debt	**162**	400	**162**	500	500
Repayment of debt	**—**	(2,525)	**(3,123)**	(3,505)	(4,005)
Interest paid	**(614)**	(901)	**(614)**	(1,167)	(2,006)
Interest received	**—**	—	**—**	—	21
Options settled	**(116)**	—	**(116)**	—	—
Financial lease paid	**(81)**	(80)	**(162)**	(159)	(316)
Transaction costs paid on financing received	**(63)**	—	**(72)**	—	(289)
Cash-flow (used in)/generated from financing activities	**(603)**	(3,106)	**(3,362)**	(4,331)	153
Cash-flows for the period	**2,326**	(1,532)	**(393)**	(1,762)	2,357
Cash and cash equivalents at the beginning of the period	**3,714**	3,746	**6,238**	3,881	3,881
Bank revaluation	**(7)**	(66)	**188**	29	—
Cash and cash equivalents at the end of the period	**6,033**	2,148	**6,033**	2,148	6,238

All amounts are presented in EUR '000 unless stated otherwise

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

Note 1 Accounting policies and disclosures

The Group's interim report is prepared in accordance with IAS 34 Interim Reporting and, for the Parent Company, RFR 2. In all other respects, the accounting policies applied correspond with that stated in the annual report for 2019. Disclosures pursuant to Paragraph 16A of IAS 34 appear in the financial statements and their accompanying notes, and in other parts of this interim report.

The Group's directors assessed new standards, amendments and interpretations that became effective for the periods starting 1 January 2020 and are of the opinion that there are no requirements that have a possible significant impact on these interim Group's financial statements.

For a complete account of the important estimates and assessments affecting the Group, refer to the 2019 Annual report according to IFRS.

Note 2 Related party transactions

All companies forming part of Gambling.com Group Plc, the shareholders and other companies controlled or significantly influenced by the shareholders are considered by the directors to be related parties. As at 30 June 2020, Gambling.com Group Plc had no ultimate controlling party.

Remuneration paid to related parties amounted to EUR 120 (120) in the second quarter, and EUR 242 (220) for the first six months.

Note 3 Segment

Gambling.com Group's operations and management is organized by one business segment, gambling performance marketing.

Note 4 Intangible Assets

In the normal course of the business, the Group's acquisitions comprise of domains, websites, and player databases. The consideration paid for player databases is determined by reference to the historical average revenue per active player for the portfolio of acquired players over the expected player life. The residual value is allocated to domains and websites. Player databases are amortized over the average expected player life of the portfolio of players. Domains and websites are attributed an indefinite useful life and are therefore not amortized but tested for impairment.

The Group did not purchase any intangible assets during the first six months 2020.

Note 5 Borrowings

As at 30 June 2020 the borrowings' balance of the Group was represented by the 2021 Bond and an unsecured bank loan.

The 2021 Bond is a senior secured fixed rate bond listed on Nasdaq Stockholm with and aggregate net nominal balance of EUR 11,700 (after netting EUR 4,300 held in treasury) carrying interest at 10.5% p.a. due for payment semi-annually. The bond is due for repayment on the earlier of either October 22, 2021, a default event, or a change in control event. The bond has an embedded option for early redemption between April 2020 and maturity (full terms set out in the 2021 Bond prospectus). During the preceding quarter the Group conducted open market purchases of the 2021 Bond with nominal value of EUR 4,300.

The 2021 Bond is carried at fair value based on an event probability basis. The significant inputs are the values associated with each of the potential redemption scenarios and the probability associated with each scenario. Included in the valuation are significant unobservable estimates that have been used to derive the fair value. The directors' assessment as at the reporting date of the probability of each such scenarios results in the movement in fair value.

The unsecured bank loan of EUR 160 was received in the second quarter. The loan is unsecured, repayable in monthly installments from November 2020 till May 2022, and bears interest at 1% p.a.

Note 6 Leases

All amounts are presented in EUR '000 unless stated otherwise

In the second quarter the Group settled EUR 81 (80) of lease payments out of which EUR 39 (42) was finance lease interest for the period while EUR 42 (38) offset finance lease liability balance. Amortization charge for the second quarter amounted to EUR 55 (55).

For the first six month the Group settled EUR 162 (159) of lease payments out of which EUR 78 (85) was finance lease interest for the period while EUR 84 (74) offset finance lease liability balance. Amortization charge for the first six months amounted to EUR 110 (110).

The Group recognized expenses of EUR 57 (193) on low-value and/or short-term rent for the second quarter, and EUR 246 (389) for the first six months.

STATEMENT OF COMPREHENSIVE INCOME – COMPANY

	Apr-June 2020	Apr-June 2019	Jan-June 2020	Jan-June 2019	Jan-Dec 2019
Revenues	–	–	–	–	–
Total revenue	–	–	–	–	–
Direct costs related to paid revenue	–	–	–	–	–
Depreciation and amortization	–	–	–	–	(2)
Non-recurring costs related to financing and investing	(52)	(9)	(65)	(10)	(179)
Other operating expenses	(77)	(47)	(139)	(125)	(279)
Operating loss	(129)	(56)	(204)	(135)	(460)
Interest payable on borrowings	(307)	(471)	(727)	(939)	(1,794)
Other (losses)/gains on financial liability at fair value through profit and loss	270	(24)	1,796	(50)	(50)
Finance income	421	604	1,056	1,072	1,705
Finance costs	(119)	(4)	(119)	(12)	(59)
Profit(Loss) before tax, EBT	136	49	1,802	(64)	(658)
Income tax charge	–	–	–	–	–
Deferred tax charge	–	–	–	–	–
	–	–	–	–	–
Total comprehensive profit(loss) for the period	136	49	1,802	(64)	(658)

All amounts are presented in EUR '000 unless stated otherwise

STATEMENT OF FINANCIAL POSITION – COMPANY

	June 30 2020	March 31 2020	Dec 31 2019
ASSETS			
Non-current assets			
Investment in subsidiaries	**13,967**	9,133	9,133
Other receivables	**2,300**	5,800	5,800
Total non-current assets	**16,267**	14,933	14,933
Current assets			
Other receivables	**9,856**	10,095	9,356
Cash and cash equivalents	**626**	2,735	5,676
Total current assets	**10,482**	12,830	15,031
TOTAL ASSETS	**26,749**	27,763	29,964
EQUITY AND LIABILITIES			
Capital and reserves			
Share capital	**55**	55	55
Capital reserve	**11,565**	11,422	10,969
Share option reserve	**127**	129	129
Retained earnings	**2,372**	2,236	570
Total equity attributable to the shareholders	**14,119**	13,853	11,723
Non-current liabilities			
Borrowings	**12,223**	12,493	16,951
Current liabilities			
Other payables	**150**	861	938
Borrowings and accrued interest	**257**	556	352
Total current liabilities	**407**	1,417	1,290
TOTAL LIABILITIES	**12,630**	13,910	18,241
TOTAL EQUITY AND LIABILITIES	**26,749**	27,763	29,964

All amounts are presented in EUR '000 unless stated otherwise

Definition and purpose of alternative performance measure | In this interim report, we are using the following alternative key figures, as we believe they are relevant in follow-up of our strategy and financial goals.

Alternative performance measure	Definition	Purpose
Adjusted Operating Profit	Operating profit adjusted for non-recurring expenses	Monitors normalised operating profit.
Adjusted Operating Profit Margin	Adjusted operating profit as a percentage of revenue	Monitors normalised operating profitability.
EBITDA	Operating result before depreciation and amortisation.	Monitors operating profit and cash-flow.
EBITDA Margin	EBITDA as a percentage of Revenue	Monitors operational profitability.
Adjusted EBITDA	EBITDA adjusted for non-recurring expenses.	Monitors normalised operating profit and cash- flow.
Adjusted EBITDA Margin	Adjusted EBITDA as a percentage of revenue.	Monitors normalised operational profitability
NDC (New Depositing Customers)	A new customer placing a first deposit on a client's website.	The Group reports these key figures as they are key drivers for organic growth and revenues.
NIBD / TTM Adjusted EBITDA	Interest bearing debt adjusted for fair value movements, cash, and treasury bonds divided by trailing twelve months EBITDA adjusted for fair value movements and non-recurring expenses	Monitors leverage as defined in the Bond prospectus